



Customer Profile

KOS gets on fast track to bigger revenues with Infor Syteline



Facts at a glance

Solution: ERP

Products: Infor™ Syteline

Industry: Equipment

Country: Czech Republic

“From data transparency with Infor Syteline, we’ve improved planning and can now purchase material to get optimal savings from lower inventory and faster turnover. We can also guarantee customer delivery times. Our revenues have increased 20% year over year, and we’ve increased added-value margins and supplier reliability by about 20% each.”

—Filip Loučka, Manufacturing Manager,
Krnovské Repair and Engineering

About the company

Krnovské Repair and Engineering Ltd (Krnovské opravny a strojírny, or KOS) is a leading regional machinery business focusing on manufacturing, modernizing, and repairing rail vehicles, as well as manufacturing machinery components. Based in Krnov, Czech Republic, the company also supports projects for tram models. To learn more, visit www.kos.cz.

Challenges

- Improve data transparency within one platform for use throughout the company, integrating all departments.
- Standardize key logistics business processes, and use workflow to pass information.
- Increase internal and external supplier reliability, and reduce inventory.

Benefits

- Saw fast ROI and increased year-over-year revenues by 20%; increased added-value margins by 20%; increased internal and external supplier reliability of manufactured machinery by 25%; increased supplier reliability of vehicle and tram production and repairs by 20%.
- Significantly improved data quality and transparency across the company, gaining optimal savings through better planning to reduce inventory and maintain fast turnover.
- Developed improved KPIs to allow guaranteed customer delivery times, and cut IT administration and system maintenance costs.
- Standardized and optimized processes by improving workflow management and measuring system output.
- Gained ability to continuously improve processes, including further enhancing data quality.

“With Infor Syteline, we now have one platform, and we’re fully integrated with advanced planning and scheduling, financials, accounting, manufacturing, and administration. We’ve improved our overall business effectiveness and minimized risk when employees with valuable knowledge retire.”

—Filip Loučka, Manufacturing Manager,
Krnovské Repair and Engineering