



Education  
Alliance  
Program

## Partners in Education

part of the Infor Education Alliance Program

### Gain access to industry-ready graduates

Infor® shares one of your critical but common challenges: hiring high-quality talent. Wherever you turn, there is talk about the persistent IT and industry talent gap and lack of skilled workers for the current demand. What if you could build and influence talent development at educational organizations, and in the process, create the skilled talent you need specific to the **industries and solutions** you care about? Take advantage of a built-in pipeline of experienced, ready-to-hire Infor industry- and solution-trained talent looking for employment or project work. You can, with the Infor Partners in Education Program.

### How the program helps you grow

**Collaborate** with education organizations and Infor to identify and create learning opportunities for students.

**Engage** directly with students in the classroom as mentors, guests lecturers and more.

**Build** a worldwide pipeline of skilled talent that's trained on Infor solutions and technologies.

**Connect** this skilled talent with your company departments or even customers that need interns and new hires.

**Grow** and build your own Infor practice and gain access to cost-effective, trained employees.

### Recent partner success

“

The collaboration between the EAP and the University of Parma is very useful for our students and for organizations who are looking to build a network of talent.”

**Antonio Carta**  
CDM Tecnoconsulting

“

We are delighted to play a crucial role in making the Infor EAP and DPU initiative a reality. It will provide students with opportunities to learn about technology and its use in driving business innovation.”

**Joan Lee**  
Triforce Group

## Key role of partners

### Mentor youth, grow your business

Partners in Education serve as relationship managers and liaisons between Infor's Education Alliance Program and the educational organization. With help from Infor, they provide advice, guidance, structure, and support to develop learning opportunities to improve future talent's skills and experience.

## The collaboration process

### Building educational relationships

- 1 Discover & decide**  
Target institutions for partnerships and understand target institution learning objectives
- 2 Plan & enable**  
Drive institution plan and assist with launching the program within target institution
- 3 Support & train**  
Deliver and/or develop training and learning content for institution's solution leads and support successful integration within course curriculum
- 4 Expand**  
Jointly evaluate offerings, refine approach and expand program into additional schools within the institution

## About the program

The Infor Education Alliance Program works to position current and future business leaders for success in the workforce. We're doing this by giving students and educational organizations access to innovative technologies and learning platforms, combined with focused, hands-on industry experiences—all for free. To learn more about the Education Alliance Program, [please visit us](#).

## Your ticket to talent

When you join Partners in Education, you gain entry to a world of potential talent—talent that's trained on the technologies, solutions and industries that matter most to your business.

By collaborating with leading educational institutions, community organizations, and professional councils, you can help to build and influence talent development. Doing so provides access to a new pool of potential interns and new hires to help bridge the skills gap and contribute to your company's growth and success.

## Added benefits

Outside of access to talent, Partners in Education can receive:

- Partner profiles on Infor.com
- Support from Education Alliance Program resources for public relations, marketing and promotional support
- Training and support resources to increase knowledge and expertise on Infor solutions and technologies
- Gain access to senior decision makers with educational organizations—which can lead to potential sales opportunities
- Opportunities for local community outreach and support

## Ready to join the Partners in Education?

To learn more about the Infor Partners in Education initiative, [Visit our website: infor.com/eap/partners](http://infor.com/eap/partners)



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### About Infor

Infor builds business software for specific industries in the cloud. With 15,000 employees and over 90,000 customers in more than 170 countries, Infor software is designed for progress. To learn more, please visit [www.infor.com](http://www.infor.com).

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